

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

**Phone #: 802-295-3124**[illegible]

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		2010 POLICE PURSUIT VEHICLE FORD CROWN VIC P7B	EA	0.01000	0.00	0.00

MAKE: FORD MODEL: CROWN VIC P7B  
ENGINE DISPLACEMENT: 4.6, V8 WHEELBASE: 114.6  
TRANSMISSION: AUTOMATIC TIRE SIZE: P235/55R17  
EPA RATING: CITY: 17 HWY: 25 BATTERY: CCA: 750 ALT: 200 AMP

PRICE FOR VEHICLE SHIPPED TO VERMONT DEPT OF PUBLIC SAFETY, COLCHESTER VERMONT	\$21,410.00
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(H) CLOTH FRONT BUCKET/CLOTH REAR: (-57)  
(P) CLOTH SPLIT BENCH/CLOTH REAR: N/C  
(54M) DOME LAMP DELETE: N/C  
(41H) ENGINE BLOCK HEATER: \$30.00  
(185) LATERAL BOW REINFORCEMENT: \$69.00  
(189) ROOF WIRING NO HOLE IN ROOF: \$74.00  
(552) TRACTION CONTROL: \$109.00  
(64N) WHEEL COVERS, FULL: \$39.00  
(478) COURTESY LAMP DISABLE: \$18.00  
(61H) DECKLID RELEASE ON DOOR AND INSTRUMENT PANEL: \$52.00  
(96B) FRONT BODY SIDE MOLDING (UNINSTALLED): \$26.00  
(58Y) ELECTRONIC AM/FM STEREO RADIO DELETE: \$(-87.00)  
(476) LAMP PRE-WIRE GROUP: \$39.00  
(153) LICENSE PLATE BRACKET: STD  
(98G) LOCKING GAS CAP: \$8.00  
(96A) MOLDINGS, FRONT DOOR BODYSIDE, INSTALLED: \$26.00  
(51B) SPOT LAMP PREP PACKAGE, DRIVER'S SIDE: \$79.00  
(51Z) SPOT LAMP PREP PACKAGE, DUAL: \$156.00  
(952) TWO-TONE PAINT TREATMENT #1: \$770.00  
(953) TWO-TONE PAINT TREATMENT #2: \$770.00  
(955) TWO-TONE PAINT TREATMENT #3: \$770.00  
(175) HORN/SIREN WIRING: \$35.00  
(60S) FIRE SUPPRESSION PKG: \$3,041.00  
(90L) BALLISTIC DOOR PANEL, DRIVERS DOOR ONLY: \$1127.00

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## CONTRACT



**Vendor ID 0000000476**  
**Gateway Motors Inc**  
**Interchange Plaza**  
**190 Sykes Mt Ave**  
**White River Jct VT 05001**  
**USA**

**Phone #: 802-295-3124**

<b>Contract ID</b> 0000000000000000000015948		<b>Page</b> 2 of 6
<b>Contract Dates</b> 10/21/2009 to 10/21/2010		<b>Origin</b> CPS
<b>Description:</b> CPS FORD POLICE VEHICLE		<b>Contract Maximum</b> \$9,999,999,990.00
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

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(90B) BALLISTIC DOOR PANEL, DRIVERS AND PASSENGER DOOR: \$2162.00

(41A) COMFORT & CONVENIENCE PACKAGE: \$661.00

STATE OF VERMONT GREEN PAINT - W7606G: \$445.00

WARRANTY: 36 MONTHS/36,000 MILES - BUMPER TO BUMPER

POWERTRAIN EXTENDED WARRANTY: 60 MONTHS/75,000 MILES: \$800.00  
WITH \$100.00 DEDUCTIBLE.

### OPTIONAL PACKAGES:

(65A) - BASE POLICE PREP PACKAGE - \$670.00

TWO (2) FRONT STROBE BULBS AND TWO (2) REAR STROBES, INSTALLED IN MARKER LIGHTS AND TAILLIGHT LENSES. SOFT PLUG IN STROBE BULBS WITH WATER PACK CONNECTORS. STROBE POWER SUPPLY AVAILABLE WITH VISIBILITY PACKAGE (65W).

WIRING HARNESS INCLUDING THE FOLLOWING ITEMS:

FOUR STROBE CABLES - SHIELDED AND GROUNDED PRE-RUN TO FRONT PARKING AND TAILLIGHT LENSES.

DISTRIBUTION CENTERS LOCATED IN THE GLOVE BOX AND TRUCK 50 AMP EACH FUSED IN THE ENGINE COMPARTMENT. EACH

DISTRIBUTION CENTER INCLUDES GROUND WIRES AND CAN HOLD SIX (6) FUSES - THREE (3) BATTERY AND THREE (3) IGNITION.

50 AMP BATTERY CIRCUIT AND GROUND COILED AT BASE OF B-PILLAR. INTENDED FOR EMERGENCY LIGHTING.

ADDITIONAL TWO 10 GAUGE WIRES FOR LIGHT BAR CIRCUIT AVAILABLE IN TRUCK (UTILIZED BY LIGHTING RELAY CENTER).

40 AMP IGNITION CIRCUIT AND GROUND IN TRUCK FOR RADIO COMMUNICATIONS.

SIREN/SPEAKER WIRING PRE-RUN TO FRONT OF VEHICLE AVAILABLE AT CONSOLE OR TRUCK.

HORN/SIREN RELAY CIRCUIT AVAILABLE AT CONSOLE OR TRUCK.

4 EXTRA CIRCUITS PRE-RUN FROM THE ENGINE COMPARTMENT TO THE CONSOLE.

4 EXTRA CIRCUITS PRE-RUN FROM THE CONSOLE TO THE TRUCK.

ALTERNATING HEADLIGHT FLASHER

(68P) COMPLETE POLICE PREP PACKAGE: \$1805.00

A COMPLETE PREP PACKAGE OF EQUIPMENT FOR THE POLICE CAR. INCLUDES EVERYTHING IN THE BASE POLICE PREP PACKAGE (65A), PLUS THE FOLLOWING:

CONSOLE MOUNTING PLATFORM, SECURED USING EXISTING MOUNTING POINTS. THE POWDER-COATED ALUMINUM MOUNTING PLATE IS PRE-DRILLED FOR THE ADDITION OF EQUIPMENT.

PADDED ARM REST, MOUNTED ON CONSOLE. RUGGED CONSTRUCTION FOR LONG-TERM DURABILITY. THE ARMREST IS ADJUSTABLE AND REMOVABLE.

CENTER WIRING CONDUIT, 2:X4: OPENING. FOR EASE OF INSTALLATION, THE CONDUIT WILL HOUSE AND PROTECT ANY ADDITIONAL WIRE RUN FROM THE CENTER CONSOLE TO THE TRUNK. ACCOMMODATES COMMUNICATION WIRES AND CONNECTORS.

HIDDEN MANUAL REAR DOOR LOCK PLUNGER - LOCATED IN THE DOOR FRAME.

TRUCK AIR CIRCULATION FAN, PULLS AIR FROM PASSENGER AREA AND EXHAUSTS THROUGH TRUNK, STABILIZING CLIMATE FOR EQUIPMENT. HELPS CONTROL MOISTURE AND HUMIDITY.

PERMANENT RUBBER TIE DOWN STRAP, FOR SECURING TRUNK WHEN CARRYING LARGE ITEMS LIKE A BICYCLE.

DUAL TRUCK STORAGE BOXES, MAXIMIZE TRUCK SPACE AND PROVIDE EQUIPMENT MOUNTS. CLEAR VIEW COVERS FOR QUICK REFERENCE.

REAR TRUCK COMMUNICATIONS SERVICE TRAY, GLIDES ON HEAVY-DUTY TRACKS. SHIPPED WITH SECURED SPARE TIRE. FOR EQUIPMENT MOUNTING.

(65W) VISIBILITY PACKAGE: \$2689.00

A PACKAGE OF LIGHTING EQUIPMENT TO MAXIMIZE POLICE CAR VISIBILITY. INCLUDES EVERYTHING IN BASE POLICE PREP PACKAGE (65A) AND COMPLETE POLICE PREP PACKAGE (68P) PLUS THE FOLLOWING:

STROBE POWER SUPPLY, REQUIRED TO FLASH STROBE BULBS.

TWO FLASHING REAR DECK LED LIGHTS, WITH MATCHING INTERIOR COLOR HOUSING (DARK CHARCOAL, MEDIUM PARCHMENT, LIGHT FLINT).

VISIBILITY SWITCH PANEL, INCLUDING 4 POSITION SLIDE SWITCH AND 4 ROCKER SWITCHES. CONTROLS STROBES, FLASHING LED LIGHTS AND ALTERNATING HEADLIGHT FLASHER. CAPABLE OF CONTROLLING 8 LIGHTING FUNCTIONS.

LIGHTING RELAY CENTER, FOR USE WITH THE VISIBILITY SWITCH PANEL - CONTROLS UP TO 8 LIGHTING FUNCTIONS.

(65P) BASE LIGHTING PACKAGE: \$1701.00

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**Vendor ID 0000000476**  
**Gateway Motors Inc**  
**Interchange Plaza**  
**190 Sykes Mt Ave**  
**White River Jct VT 05001**  
**USA**

**Phone #: 802-295-3124**

<b>Contract ID</b> 0000000000000000000015948		<b>Page</b> 3 of 6
<b>Contract Dates</b> 10/21/2009 to 10/21/2010	<b>Origin</b> CPS	
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<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

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INCLUDES CONTENTS OF BASE PREP PACKAGE PLUS THE FOLLOWING:

- 4 STROBE BULBS INSTALLED
- HORN SIREN RELAY
- HEAD LAMP FLASHER
- WIRING HARNESS
- TRUNK POWER DISTRIBUTION CENTER

(65U) READY FOR THE ROAD PACKAGE: \$3,585.00

INCLUDES CONTENTS OF BASE POLICE PREP PACKAGE PLUS THE FOLLOWING:

- " CONSOLE MOUNTING PLATFORM
- " HIDDEN MANUAL REAR DOOR-LOCK PLUNGER
- " TRUNK AIR CIRCULATION FAN
- " DUAL TRUNK STORAGE BOXES
- " REAR TRUNK COMMUNICATIONS SERVICE TRAY
- " STROBE POWER SUPPLY
- " TWO (2) HIGH-INTENSITY FLASHING REAR DECK LED LIGHTS
- " LIGHTING AND SIREN CONTROL
- " LIGHTING RELAY CENTER
- " RJ11 SERIAL CABLE
- " REMOTE SIREN AMPLIFIER
- " TWO(2) GRILLE STROBE LIGHTS
- " 100 WATT SIREN/SPEAKER

VEHICLE GENERAL SPECIFICATIONS AND REQUIREMENTS

March 31, 2009

TITLES: ALL TITLES WILL BE WRITTEN TO THE REQUESTING DEPARTMENT. ALL STATE OWNED VEHICLES WILL INDICATE THE FIRST LIEN HOLDER AS THE STATE OF VERMONT, BUILDINGS AND GENERAL SERVICES, 103 SOUTH MAIN STREET, WATERBURY, VT 05676

ALL COMPONENTS, BRAKE LININGS, CLUTCH DISKS, ETC WILL BE MANUFACTURED WITH ASBESTOS FREE MATERIAL. PLEASE NOTE THAT ALL EQUIPMENT NORMALLY ADVERTISED AS STANDARD IS TO BE INCLUDED ON THE VEHICLES ORDERED UNLESS SUPERSEDED BY THE DETAILED SPECIFICATION.

AT THE TIME OF DELIVERY, ALL VEHICLES MUST:

1. CONFORM AND BE EQUIPPED TO MEET THE REQUIREMENTS OF THE VERMONT DEPARTMENT OF MOTOR VEHICLES.
2. MEET CALIFORNIA EMISSIONS STANDARDS
3. BE COMPLETELY VERMONT STATE INSPECTED AND SERVICED BY VENDOR INCLUDING:
  - a. STEERING GEOMETRY
  - b. BALANCING OF ALL WHEELS AND TIRES
4. HAVE A MINIMUM OF 1/2 TANK OF FUEL REGISTERED ON THE FUEL GAUGE.
5. INCLUDE 4 SETS OF PROGRAMMED WORKING MANUFACTURERS KEYS AND 2 FOBS, IF AVAILABLE.
6. ALL NECESSARY PAPERWORK REQUIRED TO REGISTER VEHICLE
7. BE ELIGIBLE TO BE REGISTERED IN VERMONT

VENDOR IS TO PROVIDE ORDER ACKNOWLEDGEMENT TO INVOICE TO ADDRESS OR AN ADDRESS DETERMINED BY THE ORDERING PARTIES

CONTRACT TERMS AND ADDITIONAL INFORMATION

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SCOPE OF CONTRACT: TO PROVIDE 2010 MODEL YEAR FORD CROWN VIC POLICE PURSUIT VEHICLES TO STATE AGENCIES AND POLITICAL SUBDIVISIONS WITHIN VERMONT.

CONTRACT PERIOD: SEPTEMBER 25, 2009 TO SEPTEMBER 25, 2010, WITH AN OPTION TO RENEW FOR TWO ADDITIONAL 12-MONTH PERIODS.

DELIVERY: 120 DAYS ARO OR UNTIL ORDERS ARE NO LONGER ACCEPTED BY FORD.

UPON RECEIVING ORDERS, THE CONTRACTOR WILL TRACK THE DELIVERY SCHEDULE AND NOTIFY THE RECEIVING PARTY OF SUCH DATE.

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STEVE SMITH  
PURCHASING AGENT  
802-828-4681  
FAX 802-828-2222  
STEVEN.SMITH@STATE.VT.US

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR 2010 POLICE PURSUIT VEHICLES ISSUED 07/06/2009 AND VENDOR'S RESPONSE DATED 07/19/2009.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JANUARY 8, 2009 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED DECEMBER 8, 2008 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS.

DELIVERY: LIABILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

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DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE IN PARAGRAPH 3.13. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15  
REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15  
REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15  
REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY OF SERVICE YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT:  
[http://www.bgs.state.vt.us/forms/bgs\\_surveys/index.php?type=customer&action=customer](http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer)

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WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

By the CONTRACTOR

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Email: \_\_\_\_\_